

Product

**Unicorn AIM VCT**

Tax Status

**Venture Capital Trust**

Fund Group

**Unicorn Asset Management**

**Risk Warning**

This communication is provided for informational purposes only. This information does not constitute advice on investments within the meaning of Article 53 of the Financial Services and Markets Act (Regulated Activities) Order 2001. Should investment advice be required this should be sought from a FCA authorised person.

Tax Efficient Review is published by  
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## RISK WARNINGS AND DISCLAIMERS

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## GENERAL RISK WARNINGS

Your attention is drawn to the following risk warnings which identify some of the risks associated with the investments which are mentioned in the Review:

### Fluctuations in value of investments

The value of investments and the income from them can go down as well as up and you may not get back the amount invested.

### Suitability

The investments may not be suitable for all investors and you should only invest if you understand the nature of and risks inherent in such investments and, if in doubt, you should seek professional advice before effecting any such investment.

### Past performance

Past performance is not a guide to future performance.

### Legislation

Changes in legislation may adversely affect the value of the investments.

### Taxation

The levels and the bases of the reliefs from taxation

may change in the future. You should seek your own professional advice on the taxation consequences of any investment.

## ADDITIONAL RISK WARNINGS

### Venture capital trusts

1. An investment in a VCT carries a higher risk than many other forms of investment.
2. A VCT's shares, although listed, are likely to be difficult to realise.
3. You should regard an investment in a VCT as a long term investment, particularly as regards a VCT's investment objectives and policy and the five year period for which shareholders must hold their ordinary shares to retain their initial income tax reliefs.
4. The investments made by VCTs will normally be in companies whose securities are not publicly traded or freely marketable and may therefore be difficult to realise and investments in such companies are substantially riskier than those in larger companies.
5. If a VCT loses its Inland Revenue approval tax reliefs previously obtained may be lost.
6. No investment can be made by the VCT in a company whose first commercial sale was more than 7 years prior to date of investment, except where previous State Aid Risk Finance was received by the company within 7 years (10 years for a 'knowledge intensive' company) or where a turnover test is satisfied; and
7. No funds received from an investment by the VCT into a company can be used to acquire another existing business or trade.

## Factsheet

### Unicorn AIM VCT

Type	AIM VCT with track record
Size	£25m fund raising. There is currently £355m of AUM within the Unicorn AIM VCT
Manager	Unicorn Asset Management
Sponsor	Panmure Gordon (UK) limited
Registrars	The City Partnership (UK) Ltd
Focus	To generate tax free capital gains and regular dividend income for its shareholders through a diversified portfolio of VCT qualifying AIM listed investments across a broad range of sectors
Promoter	Lighttower Partners
Funds initially invested	Cash deposits and quoted investments
Minimum investment	£3,000 per tax year, excluding initial adviser charges
Initial Closing Date	31 March 2022 or when fully subscribed
Issue costs	2.5% for IFA/advised investors
Annual costs	2%
Initial advisor charges	If charged, these may be facilitated by the VCT on subscription.

## Summary

Table 1: Tax Efficient Review summary of offering Pros and Cons

PROs	CONs
Market leading track record over 3 and 5 years by a considerable margin	At only £25m, this fund raising is expected to go quickly and this may leave potential investors disappointed
39.5p per share has been paid in dividends to shareholders over the past 5 years, with an average dividend of 6.5p per share per annum and a special dividend of a further 7p in 2021	There is no formal policy in place for the percentage discount at which they will try to maintain between the NAV per share and the share price. The current discount of 16% is too wide in our opinion for a VCT of this size
The scope to invest in unquoted investments helps the VCT to be less dependent upon the low levels of VCT qualifying companies coming to AIM in the current climate	At £355m of AUM, the Unicorn VCT could run the risk of becoming too large to participate in VCT qualifying companies listing on the AIM market

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## TER classification

TER classifies this VCT as an “AIM VCT with track record” and Unicorn are experienced fund manag-

ers within the VCT market.

## Review based upon

TER always meet with fund managers prior to a review. This review is based on those meetings, the prospectus for the Offer (dated 25th January

2022) and data provided by Unicorn Asset Management.

## The Offer

The Unicorn AIM VCT is looking to raise £25m. Priority will be given to valid applications from existing shareholders of the Company received by 5.30 p.m. on 8 February 2022. But in reality, and given the VCT market this tax year, it is likely that this Offer will be fully subscribed before this deadline is reached.

Shareholders with an attractive return from a diversified portfolio of investments, predominantly in the shares of AIM quoted companies, by maintaining a steady flow of dividend distributions to Shareholders from the income and capital gains generated by the portfolio.

The Unicorn AIM VCT was launched back in November 2001 and is a well-established AIM VCT. With net assets of £355.3 million (as at 31st December 2021), the Company is also the largest AIM-focused VCT in the market. The Company already has a diverse portfolio of investments, with over 95 active companies (81 of which are VCT qualifying).

The net proceeds of the Offer will be pooled with the existing cash resources of the Company and utilised predominantly to make new and follow-on VCT qualifying investments in accordance with its investment policy. Where capital is available for investment while awaiting suitable VCT qualifying opportunities, or in excess of the 80% VCT qualification threshold, it may be invested in collective investment funds or in non-qualifying shares and securities in fully-listed UK companies.

The Company’s objective is to provide

Table 2: Unicorn Asset Management funds under management as at 31/12/21

VCT	Net assets (£m)	Annual fee	Still to be invested (£m)
<b>VCT funds</b>			
AIM VCT	355	2%	0
<b>NON VCT funds than can co-invest with VCT Funds</b>			
UK Income	519	0.75%	0
UK Growth	154	0.75%	0
UK Ethical Income	92	0.75%	0
UK Smaller Companies	56	0.75%	0
Outstanding British Companies	91	0.75%	0
AIM IHT Portfolio Service	37	1.25%	0
<b>TOTAL</b>	<b>£1,305m</b>		<b>0</b>

Source: Unicorn Asset Management

One of the differentiators of the Unicorn AIM VCT is that the manager has the flexibility to consider unquoted VCT qualifying companies as potential investments, as opposed to being purely focussed on AIM companies. It's often a criticism of AIM VCTs that there is a limited amount of VCT qualifying companies which list on the AIM. The current breakdown of the Unicorn AIM VCT assets under management (AUM) is in Table 2. But it is this concern over the limited amount of good VCT qualifying companies coming to market which has limited the fund raising to only £25m this tax year.

The Company merged with the Unicorn II VCT in March 2010 and in 2016 it also incorporated the Rensburg AIM VCT into its holdings. Furthermore, the Unicorn AIM VCT is part of the Unicorn Asset Management stable of funds, with a breakdown as at 31st December 2021 as follows:

OEI Companies -	£1,050 million
AIM VCT	£355.3 million
AIM IHT Service	£36.7 million

An issue with AIM VCTs across the market is a potential dearth of VCT qualifying companies coming to the AIM market. AIM VCT managers cannot simply buy shares in existing AIM stocks which happen to be VCT qualifying. They have to buy into new equity being issued by VCT qualifying companies, which means either new IPO companies coming to the market for the first time, or existing AIM companies issuing new equity. If there is a lack of IPOs of VCT qualifying AIM companies, this means an AIM VCT could struggle to deploy cash in quality companies.

The Unicorn AIM VCT does have the capacity to allow non-AIM VCT investments, which means they are not wholly reliant upon new equity issues from the VCT qualifying companies on the AIM market.

**Dividend and Share Buy-Back Policy**

The Unicorn AIM VCT has a good track record of dividends, having paid out over £67m in dividends to shareholder since the merger in 2010. The dividends over the past 5 years are shown in the table below.

Dividends in 12-month period	Unicorn
2017	6.5p
2018	6.5p
2019	6.5p
2020	6.5p
2021	13.5p
<b>Total</b>	<b>39.5p</b>

**Share Buyback Policy**

In terms of a share buy-back policy, Unicorn are in the minority of managers who do not state a set percentage discount at which they will try to maintain between the NAV per share and the share price. VCT managers can help to reduce this discount by liaising with the market makers of their VCT and buying-back shares sold in the secondary market. Investors need to be aware, and Unicorn make the point in relation to their own buy-back policy, that there is no guarantee that a VCT manager will buy-back shares in the secondary market. In all cases, it depends on the manager having the liquidity to buy-back shares, and also that they are within their prescribed limits of how many shares they can buy-back each year.

A specific share buy-back policy therefore could be viewed as a “comfort blanket” for shareholders in a VCT, but they can be an important way of maintaining value when a shareholder has to sell; and a good manager will view such a policy as an important part of their shareholder relations strategy.

At the last announced NAV on 6th January 2022 the NAV of the Unicorn AIM VCT as at 31 December 2021 was 239.2 pence per share and a buyback was announced on 17 January 2022 at a price of 200.0p, a discount of 16.4% to the latest reported Net Asset Value. This is wider than the discount to NAV than many of the generalist VCTs, who keep their discounts under 10%.

As we do in all our Unicorn VCT reviews, we would urge the board of the Unicorn AIM VCT to put in place a more demonstrable effort to maintain a discount of less than 10% for a VCT of this size.

**Tax Efficient Review Strategy rating: 29 out of 30**

**Track record**

## UNICORN AIM VCT

Our approach to comparing track records between providers is to use 3, 5 & 10 year measures of the annual increase in total return (calculated as closing net asset value less opening net asset value plus dividends paid during the period).

The results are in Table 3 and consist of results for each provider currently fund raising and their VCTs over a 3, 5 and 10 year period. In order to reduce the data down to one figure we score each VCTs' position in the results from 1 to the total number of VCTs in the analysis (in this case 17 and lower positions are better), add them together and take an average over the three periods being measured. The results are in Table 4.

This analysis shows the Unicorn AIM VCT performance over the combination of 3, 5 and 10 years puts them clearly in first place against their AIM VCT peer group. The 3 years return in particular

has been very impressive against its peer group, and the Manager has clearly made the best of the small cap recovery out of the economic impact of the COVID-19 pandemic.

As can be seen in the dividend table earlier in this report, this impressive performance has also led to double the average annual dividend being paid to shareholder in 2021. There is certainly no guarantee that this trend will continue, but generating almost 40p per share in dividends over the past five years is a reward for loyal shareholders.

This VCT offers investors, particularly new investors, the benefit of a portfolio of established profitable and dividend paying companies, showing substantial profits over original cost. For existing investors, the quality of dividend payments and the potential of profits from existing investments should be little diminished, even at the maximum

Table 3: **AIM VCT provider 3, 5 & 10 year performance comparison**

VCT manager (alphabetical order)	VCT name	Data as at	Annual return over last 3 years	Annual return over last 5 years	Annual return over last 10 years
AMATI GLOBAL	Amati VCT	31/12/2021	20.4%	19.6%	16.4%
HARGREAVE HALE	Hargreave Hale VCT	31/12/2021	17.0%	11.3%	12.6%
OCTOPUS	Octopus AIM VCT	31/12/2021	14.6%	8.8%	12.5%
	Octopus AIM VCT 2	31/12/2021	15.0%	8.8%	12.9%
<b>UNICORN</b>	Unicorn AIM VCT	31/12/2021	27.5%	14.3%	21.2%

Source: Tax Efficient Review calculation based on dividend and Net Asset Value data from public accounts  
Calculation: (Closing period NAV less Opening period NAV plus dividends paid in the period) divided by number of years in the period

Figures do not include tax relief

Report created 22/01/2022

Table 4: **Provider results comparison**

PROVIDER	AVERAGE SCORE BASED ON PLACE IN PEER GROUP (lower is better)
<b>UNICORN</b>	1
<b>AMATI GLOBAL</b>	2
<b>HARGREAVE HALE</b>	3
<b>OCTOPUS</b>	5

Calculation as at 22/01/2022 and based on results in Table 3. In order to reduce the data down to one figure, each VCTs' position in the Table 3 results is scored from 1 (first in the year) to the total number of VCTs in the analysis for the period (lower numbers are better), added together and then averaged over the three periods being measured



raise of £25m.

Other details on the unquoted portfolio are in the tables at the end of this report:

- Table 5 shows the top ten holdings within the Unicorn AIM VCT portfolio. Hasgrove, Interactive Investor, Abcam and Tracsis have been some of the most successful, but its good to see a diverse range of companies helping to generate the returns

- Table 6 shows the total portfolio. This also shows the less successful holdings such as Osirium Technologies, Merit Group and Bonhill Group

But overall a highly impressive track record from a long standing manager in Chris Hutchinson.

**Tax Efficient Review Track Record rating: 34 out of 40**

## Manager

Unicorn Asset Management is an independently owned and managed investment management company formed in February 2000. Unicorn operates a team based approach to investment management and has an experienced and well-resourced investment team.

The team follows a traditional and conservative approach to fund management, focusing on bottom-up stock selection based on fundamental research. The investment team comprises the following individuals and the breakdown of their responsibilities in is Table 7 in the Appendix of this report:

- **Chris Hutchinson** is a director and the senior investment manager at Unicorn Asset Management and is the individual primarily responsible for selecting stocks for inclusion within the Unicorn AIM Inheritance Tax Portfolio Service. Chris has been lead manager of Unicorn AIM VCT, the largest AIM-focused VCT in the industry, since joining the firm in 2005. Chris is also lead manager of Unicorn Outstanding British Companies Fund and a senior member of Unicorn's Investment Committee. Chris has over 20 years' experience managing portfolios of UK smaller companies.
- **Paul Harwood** is Chairman of Unicorn AM's Investment Committee and has over 40 years' investment experience. Before joining Unicorn AM, Paul held positions at Phillips & Drew, Richards Longstaff and Mercury Asset Management/Merrill Lynch, where he was a Director, Joint Head of the European Equity Investment Team and latterly the Head of the UK Smaller Companies Team
- **Fraser MacKersie** is co-manager of Unicorn

UK Income Fund and lead manager of Unicorn UK Growth Fund. He was co-manager on the Acorn Income Fund from 2013 until its liquidation in November 2021. Fraser joined Unicorn in 2008 having previously held positions with F&C Asset Management and Geoghegan & Co Chartered Accountants. He graduated from the University of St Andrews in 2003 with a degree in Economics and Management and is also a Fellow of the Association of Chartered Certified Accountants.

- **Simon Moon** has been co-manager of the Unicorn UK Income Fund and lead manager of the Unicorn Smaller Companies Fund since 2013. He was co-manager on the Acorn Income Fund from 2013 until its liquidation in November 2021. He joined Unicorn Asset Management in 2008, since when he has been an active member of the Investment Committee. Prior to joining Unicorn Simon worked as a research analyst at JM Finn & Co. Stockbrokers and spent three years in the NHS graduate finance scheme.
- **Alex Game** is co-manager to the Unicorn UK Growth alongside Fraser Mackersie. He is also assistant manager to the Unicorn UK Smaller Companies Fund and works alongside its Lead Manager, Simon Moon. Alex has been a member of the Unicorn investment team since joining the firm in 2014 and also acts as Unicorn's ESG Officer. Alex is also an Investment Advisor to the Unicorn AIM IHT Portfolio service. Prior to joining Unicorn, Alex worked for two years as a Client Advisor at Stanhope Capital. Alex is a CFA Charterholder and graduated with a BSc (Hons) in Physics from Durham University.

- **Max Ormiston** is co-manager of Unicorn Outstanding British Companies Fund, working with Director & Senior Fund Manager, Chris Hutchinson. Max is also an Investment Advisor to the Unicorn AIM IHT Portfolio service. He has been a member of the Unicorn investment team since joining the firm in 2014, prior to which he worked as an Investment Manager at Brewin Dolphin. Max is a CFA Charterholder and graduated with a BSc (Hons) in Agribusiness Management from Newcastle University.

The VCT Board comprises four non-executive directors, all of whom are independent of the Manager:

- **Tim Woodcock** (Independent, non-executive Chairman). Tim qualified as a chartered accountant and is an experienced company director who has held a number of main board roles for both public and private companies. He also has considerable investment management experience – in 2008 he co-founded Oakfield Capital Partners, a private equity firm specialising in investing and developing fast growing UK smaller companies. He is an active private investor in early stage opportunities
- **Charlotta Ginman FCA** (Independent, non-executive Director). Charlotta is a chartered accountant with experience in investment banking and the technology and telecoms industry. She is currently a non-executive

director and audit committee chair for Polar Capital Technology Trust plc, Pacific Assets Trust plc and Keywords Studios plc

- **Jeremy Hamer** (Independent, non-executive Director). Jeremy is a chartered accountant and a qualified executive coach. His career has been spent working for a broad range of SMEs, both public and private, similar to those targeted by the Company for investment. His previous board roles have included both executive and nonexecutive positions including sitting as an investor director for a non-AIM focused VCT. With considerable turnaround experience, he is all too aware of the solvency challenges facing smaller companies and the importance of prioritising cash management at certain stages of any company's development. He has chaired the audit committee for a number of public companies
- **Jocelin Harris** (Independent, non-executive Director). Jocelin is a qualified solicitor and runs Durrington Corporation Limited, where he has worked since 1986. Durrington provides management and financial support services to small and developing businesses. He is currently a director of Foresight VCT plc and also a nonexecutive chairman or director of a number of private companies in the UK and the US.

**Tax Efficient Review Team rating: 18 out of 20**

## Costs

- **Initial costs - 2.5%**  
Unicorn AM, as promoter of the Offer will be paid a fee equal to 2.5% of the Application Amounts in respect of applications accepted under the Offer, plus an amount equal to any execution only initial intermediary commissions. In consideration, Unicorn AM has agreed to meet all Offer costs payable by the Company, including any initial execution only intermediary commissions and fees payable in respect of Lighttower Partners (Promoter).

Unicorn AM on behalf of the Company may agree to pay an initial commission to execution only intermediaries (subject

to an amount equal to maximum of 3% of the Application Amount). Execution only intermediaries will also normally be paid annual trail commission of an amount equal 0.375% of the net asset base of the New Share (subject to a maximum cumulative payment of 2.25% of the offer price of the New Share in question.) Unicorn AM may, with the consent of the Board, agree to pay trail commission on a different basis, providing it does not exceed the maximum cumulative payment of 2.25% of the offer price of the New Share in question.

- **Annual management fee:**  
2.0% of the net assets of the Company up to

net assets of £200 million  
**1.5%** of the net assets of the Company from £200 million to £450 million  
**1.0%** of the net assets of the Company in excess of £450 million (together with any applicable VAT).

The value of any investments made by the Company in other Unicorn AM managed funds are excluded from the value of the net assets of the Company. The fee is calculated and paid quarterly in arrears

The Company's normal annual expenses are approximately 2.0% of the net assets of the Company (based on the financial year ended 30 September 2021) but were, in any event,

capped at an amount equal to 3.6% of net assets as at the end of each financial year to 30 September 2018, reduced to 2.75% of the net assets of the Company as at the end of each financial year thereafter

- **Performance fee:** In recognition of the increasing net assets of the Company over the last few years and, following discussions with the Board, Unicorn AM offered to waive its entitlement to possible future performance incentive fees and the performance incentive arrangements were terminated in July 2017. This is also in keeping with the other AIM VCTs in the market.

**Tax Efficient Review Cost rating: 8 out of 10**

Table 5: Top Ten Qualifying Investments as at 31/12/21

No.	Company	Date of first investment	Total investment (£m)	Total realisations to date (£m)	Current holding value (£m)	Investment return
1	Hasgrove	2006	1.3	0.6	25.2	1842%
2	Abcam	2005	3.0	12.6	20.3	995%
3	Maxcyte	2016	3.6	4.2	18.8	535%
4	Tracsis	2007	1.7	1.8	16.3	992%
5	Interactive Investor	2013	1.3	0.0	16.2	1194%
6	Anpario	2006	1.8	1.9	11.5	660%
7	Access Intelligence	2004	3.2	0.1	10.1	219%
8	Surface Transforms	2016	3.2	0.0	9.4	199%
9	Directa Plus	2016	4.6	0.0	9.0	96%
10	Mattioli Woods	2005	1.8	0.3	8.3	383%

Source: Unicorn Asset Management

## Conclusion

The VCT market in the 2021/2022 tax year has been unlike any other for a long time. The demand for high quality offers from established VCT houses has seen record fund raisings. Amati raised £40m in 5 days in the “off season” of July. Mobeus have recently raised £35m in two days. Octopus have raised over £300m for their VCTs in the current tax year. These numbers are unprecedented and reflect the 2005/2006 tax year when VCT investments had the double attraction of a 40% income tax relief and only had to be held for 3 years.

So, it comes as a surprise, and to many potential new investors a disappointment, that in this febrile season the Unicorn AIM VCT is undertaking a fund raising this tax year for “only” £25m. Surely Unicorn could raise £100m? Well, yes, they could, but it is to their credit that they aren’t taking the bait.

The long standing manager, Chris Hutchinson, is a canny investor who has built up an enviable track record and extensive experience when assessing VCT qualifying companies listing on the AIM market. He knows that large amounts of cash are a drag on performance and that he then has to deploy that money over the coming years.

In the VCT boom in 2004-2006, with the aforementioned tax breaks, about half of the VCTs launched were AIM VCTs and in total accounted for roughly £750m of the VCT money raised over those two years. But. They then had to deploy at least 70% (circa £500m) over the next three years and, low and behold, they had to pay a high price for the quality VCT qualifying companies listing on the AIM market. The resultant performance of many of these VCTs spoke for itself and most of them are no longer in existence and have either wound up or been acquired by other managers. Chris Hutchinson knows this and, probably to the chagrin of his promoter and potential investors, is only raising what he thinks he can deploy.

One benefit that Chris can call upon is having the flexibility to consider unquoted VCT qualifying holdings. This means that they are not necessarily beholden to buying poor quality, or low numbers, of VCT qualifying companies listing on the AIM market.

As can be seen in the track record section of this report, the track record of the Unicorn AIM VCT has been market leading within the AIM VCT peer group, which is no mean feat when running the largest AIM VCT portfolio as well. In addition, the dividend track record has been excellent, with 6.5p per share paid annually over the past five years, and a special 7p per share dividend in 2021.

The only negative is the refusal of the board of the Unicorn VCT to implement a meaningful share buy-back policy for shareholders who wish to dispose of their shares in the secondary market. The most recent discount between the NAV per share and the share price was 16%, which is much wider than most other VCTs of this size, who normally keep their discounts between 5% and 10%.

But this aside, the experience of the Unicorn team, the size and diverse portfolio of companies and the excellent track record, mean TER are happy to give the Unicorn AIM VCT the highest ever rating for an AIM VCT.

**Tax Efficient Review rating: 89 out of 100 (for an AIM VCT with track record)**

Table 6: Unicorn AIM VCT Portfolio at 31/12/21

Security	Sector	Type (equity or loan)	Book Cost	Market Value	% of NAV	Times Multiple
<b>Non-Qualifying</b>						
Interactive Investor	Financial Services	equity	£2,197,216	£32,954,607	9.27%	15.0
Unicorn Ethical Fund Income	Nonequity Investment Instruments	equity	£4,483,006	£4,349,978	1.22%	1.0
Macfarlane Group	General Industrials	equity	£642,090	£3,250,471	0.91%	5.1
Lloyds Banking Group	Banks	equity	£3,010,047	£2,112,760	0.59%	0.7
Unicorn Free Spirit Fund Inc B Shares	Nonequity Investment Instruments	equity	£415,860	£1,305,748	0.37%	3.1
Avingtrans	Industrial Engineering	equity	£868,153	£1,201,792	0.34%	1.4
Unicorn UK Smaller Companies Institutional (Income)	Nonequity Investment Instruments	equity	£272,440	£1,141,043	0.32%	4.2
Belvoir Group	Real Estate Investment and Services	equity	£479,174	£1,062,194	0.30%	2.2
Babcock International Group	Aerospace and Defense	equity	£3,005,673	£1,056,756	0.30%	0.4
Renold	Industrial Engineering	equity	£879,762	£900,000	0.25%	1.0
The City Pub Group	Travel and Leisure	equity	£1,314,408	£821,500	0.23%	0.6
Unicorn Ethical Fund Acc	Nonequity Investment Instruments	equity	£635,949	£676,964	0.19%	1.1
Braemar Shipping Services	Industrial Transportation	equity	£598,154	£318,701	0.09%	0.5
Driver Group	Industrial Support Services	equity	£561,492	£287,779	0.08%	0.5
Dillistone Group	Software and Computer Services	equity	£721,988	£215,589	0.06%	0.3
IQE	Technology Hardware and Equipment	equity	£186,525	£207,300	0.06%	1.1
Gama Aviation	Industrial Transportation	equity	£751,308	£112,710	0.03%	0.2
Vodafone Group	Telecommunications Service Providers	equity	£220,800	£112,180	0.03%	0.5
Portmeirion Group	Household Goods and Home Construction	equity	£83,250	£111,000	0.03%	1.3
Surgical Innovations	Medical Equipment and Services	equity	£27,171	£16,728	0.00%	0.6
Keywords Studios	Leisure Goods	equity	£389	£5,884	0.00%	15.1
Netcall	Software and Computer Services	equity	£2,688	£3,601	0.00%	1.3
Tristel	Health Care Providers	equity	£492	£2,225	0.00%	4.5
Mattioli Woods	Investment Banking and Brokerage Services	equity	£770	£1,342	0.00%	1.7
Synectics	Industrial Support Services	equity	£1,100	£950	0.00%	0.9
Instem	Software and Computer Services	equity	£240	£870	0.00%	3.6
Idox	Software and Computer Services	equity	£185	£414	0.00%	2.2
Pressure Technologies	General Industrials	equity	£1,925	£330	0.00%	0.2
ULS Technology	Software and Computer Services	equity	£123	£160	0.00%	1.3
Vianet	Software and Computer Services	equity	£246	£158	0.00%	0.6
Totally	Health Care Providers	equity	£76	£68	0.00%	0.9
Brighton Pier Group	Travel and Leisure	equity	£183	£64	0.00%	0.3
Merit Group	Media	equity	£1,846	£63	0.00%	0.0
Touchstar	Technology Hardware and Equipment	equity	£4	£4	0.00%	1.0
Hardide	Chemicals	equity	£2	£1	0.00%	0.5

Table 6: Unicorn AIM VCT Portfolio at 31/12/21

Security	Sector	Type (equity or loan)	Book Cost	Market Value	% of NAV	Times Multiple
<b>Qualifying</b>						
Hasgrove	Software and Computer Services	equity	£1,302,945	£25,212,438	7.10%	19.4
Abcam	Pharmaceuticals and Biotechnology	equity	£1,161,043	£20,258,770	5.70%	17.4
MaxCyte	Pharmaceuticals and Biotechnology	equity	£2,926,444	£18,392,700	5.18%	6.3
Interactive Investor	Financial Services	equity	£1,250,016	£16,172,082	4.55%	12.9
Tracsis	Software and Computer Services	equity	£1,500,187	£16,005,000	4.50%	10.7
Anpario	Pharmaceuticals and Biotechnology	equity	£1,422,517	£11,376,500	3.20%	8.0
Access Intelligence	Software and Computer Services	equity	£3,158,762	£9,651,679	2.72%	3.1
Surface Transforms	Automobiles and Parts	equity	£3,164,358	£9,259,896	2.61%	2.9
Directa Plus	Chemicals	equity	£4,610,000	£8,868,733	2.50%	1.9
Mattioli Woods	Investment Banking and Brokerage Services	equity	£1,625,816	£8,205,730	2.31%	5.0
Tristel	Health Care Providers	equity	£878,000	£7,277,214	2.05%	8.3
Keywords Studios	Leisure Goods	equity	£303,548	£7,260,474	2.04%	23.9
Renalytix	Health Care Providers	equity	£1,425,380	£7,068,000	1.99%	5.0
Avingtrans	Industrial Engineering	equity	£996,000	£6,972,000	1.96%	7.0
Saietta Group	Automobiles and Parts	equity	£3,150,596	£6,563,743	1.85%	2.1
Cohort	Aerospace and Defense	equity	£1,278,550	£6,264,000	1.76%	4.9
Ilika	Electronic and Electrical Equipment	equity	£1,528,255	£5,757,353	1.62%	3.8
Animalcare Group	Pharmaceuticals and Biotechnology	equity	£2,401,392	£5,633,460	1.59%	2.3
Avacta Group	Pharmaceuticals and Biotechnology	equity	£931,667	£5,289,000	1.49%	5.7
Instem	Software and Computer Services	equity	£985,000	£4,896,856	1.38%	5.0
Idox	Software and Computer Services	equity	£1,241,520	£4,421,088	1.24%	3.6
Ab Dynamics	Industrial Engineering	equity	£792,500	£4,350,000	1.22%	5.5
Belvoir Group	Real Estate Investment and Services	equity	£1,882,550	£4,137,700	1.16%	2.2
Feedback	Medical Equipment and Services	equity	£4,000,000	£4,128,571	1.16%	1.0
Arecor Therapeutics	Pharmaceuticals and Biotechnology	equity	£2,500,001	£4,092,922	1.15%	1.6
Angle	Pharmaceuticals and Biotechnology	equity	£1,384,615	£3,267,691	0.92%	2.4
LungLife AI	Pharmaceuticals and Biotechnology	equity	£3,080,000	£3,202,500	0.90%	1.0
Destiny Pharma	Pharmaceuticals and Biotechnology	equity	£2,000,000	£3,200,000	0.90%	1.6
The British Honey Company	Beverages	equity	£3,001,000	£3,055,564	0.86%	1.0
Engage XR Holdings	Software and Computer Services	equity	£2,083,700	£3,036,320	0.85%	1.5
ULS Technology	Software and Computer Services	equity	£1,500,000	£3,015,000	0.85%	2.0
Trellus Health	Health Care Providers	equity	£2,500,000	£2,875,000	0.81%	1.2
Verici DX	Alternative Energy	equity	£900,000	£2,295,000	0.65%	2.6
Futura Medical	Pharmaceuticals and Biotechnology	equity	£2,300,000	£2,254,000	0.63%	1.0

Table 6: Unicorn AIM VCT Portfolio at 31/12/21

Security	Sector	Type (equity or loan)	Book Cost	Market Value	% of NAV	Times Multiple
The City Pub Group	Travel and Leisure	equity	£2,249,982	£2,053,870	0.58%	0.9
SulNOx Group	Chemicals	equity	£1,700,101	£2,040,120	0.57%	1.2
Oncimmune Holdings	Pharmaceuticals and Biotechnology	equity	£2,088,000	£1,972,000	0.55%	0.9
Totally	Health Care Providers	equity	£3,106,500	£1,958,091	0.55%	0.6
Gelion	Electronic and Electrical Equipment	equity	£1,900,000	£1,834,483	0.52%	1.0
Polarean Imaging	Medical Equipment and Services	equity	£1,907,280	£1,748,340	0.49%	0.9
Immotion Group	Electronic and Electrical Equipment	equity	£2,250,000	£1,515,172	0.43%	0.7
Trackwise Designs	Technology Hardware and Equipment	equity	£1,750,000	£1,500,000	0.42%	0.9
Fusion Antibodies	Health Care Providers	equity	£1,160,000	£1,467,155	0.41%	1.3
Creo Medical	Medical Equipment and Services	equity	£1,000,000	£1,168,000	0.33%	1.2
nkoda Limited	Software and Computer Services	equity	£2,500,000	£1,166,170	0.33%	0.5
PCI-PAL	Software and Computer Services	equity	£900,000	£1,140,000	0.32%	1.3
Microsaic Systems	Electronic and Electrical Equipment	equity	£2,175,000	£1,050,000	0.30%	0.5
ECSC Group	Software and Computer Services	equity	£2,419,740	£1,028,752	0.29%	0.4
Hardide	Chemicals	equity	£2,054,024	£1,017,475	0.29%	0.5
Omega Diagnostics	Medical Equipment and Services	equity	£444,000	£999,000	0.28%	2.3
Quixant	Technology Hardware and Equipment	equity	£648,000	£704,000	0.20%	1.1
XP Factory	Travel and Leisure	equity	£2,000,000	£657,250	0.18%	0.3
Abingdon Health	Medical Equipment and Services	equity	£1,850,640	£616,880	0.17%	0.3
Surgical Innovations	Medical Equipment and Services	equity	£435,925	£569,464	0.16%	1.3
Heartstone Inns	Travel and Leisure	equity	£1,112,501	£566,408	0.16%	0.5
Phynova Group	Pharmaceuticals and Biotechnology	equity	£1,500,000	£537,037	0.15%	0.4
Kingswood Holdings Limited	Investment Banking and Brokerage Services	equity	£1,758,565	£527,569	0.15%	0.3
Osirium Technologies Convertible Loan Stock	Software and Computer Services	equity	£500,000	£500,000	0.14%	1.0
Vianet	Software and Computer Services	equity	£725,250	£493,750	0.14%	0.7
Driver Group	Industrial Support Services	equity	£551,985	£493,151	0.14%	0.9
Genedrive	Pharmaceuticals and Biotechnology	equity	£706,322	£484,972	0.14%	0.7
Verditek	Pharmaceuticals and Biotechnology	equity	£1,500,000	£468,750	0.13%	0.3
LightwaveRF	Technology Hardware and Equipment	equity	£2,616,146	£446,451	0.13%	0.2
Concurrent Tech	Technology Hardware and Equipment	equity	£275,000	£375,000	0.11%	1.4
Pressure Technologies	General Industrials	equity	£1,140,001	£374,000	0.11%	0.3
Falanx Group Limited	Industrial Support Services	equity	£1,500,000	£333,333	0.09%	0.2
Bonhill Group	Finance and Credit Services	equity	£3,160,000	£265,300	0.07%	0.1
Netcall	Software and Computer Services	equity	£192,313	£257,699	0.07%	1.3
PHSC	Industrial Support Services	equity	£252,830	£212,340	0.06%	0.8

Table 6: Unicorn AIM VCT Portfolio at 31/12/21

Security	Sector	Type (equity or loan)	Book Cost	Market Value	% of NAV	Times Multiple
Touchstar	Technology Hardware and Equipment	equity	£337,501	£202,997	0.06%	0.6
Gama Aviation	Industrial Transportation	equity	£759,999	£196,000	0.06%	0.3
Osirium Technologies	Software and Computer Services	equity	£1,999,998	£194,222	0.05%	0.1
Getech Group	Oil, Gas and Coal	equity	£188,100	£188,100	0.05%	1.0
Brighton Pier Group	Travel and Leisure	equity	£426,000	£170,400	0.05%	0.4
Dillistone Group	Software and Computer Services	equity	£356,000	£103,512	0.03%	0.3
Synectics	Industrial Support Services	equity	£110,000	£95,000	0.03%	0.9
Merit Group	Media	equity	£1,175,655	£83,557	0.02%	0.1
Grafenia	Consumer Services	equity	£230,590	£38,432	0.01%	0.2
Zoo Digital Group	Software and Computer Services	equity	£2,686	£36,408	0.01%	13.6
RUA Life Sciences	Pharmaceuticals and Biotechnology	equity	£8,403	£24,201	0.01%	2.9
Distil	Beverages	equity	£4,592	£5,612	0.00%	1.2
Cizzle Biotechnology Holdings	Pharmaceuticals and Biotechnology	equity	£747,008	£992	0.00%	0.0
<b>Total Investments</b>				<b>£339,830,333</b>		
<b>Net Current Assets</b>				<b>£15,499,256</b>		
<b>NET ASSET VALUE</b>				<b>£355,329,589</b>		

Source: Unicorn Asset Management

Table 7: Matrix of individual responsibilities for investment team

NAMES	Chris Hutchinson	Max Ormiston	Alex Game	Fraser Mackerisie	Simon Moon
<b>VCT WORK</b>					
Deal origination	25%	10%	10%		
General enquiries	15%	10%	10%	10%	10%
Portfolio Management					
Fund raising	25%	10%			
Internal issues	15%	10%			
Exits	10%	10%			
<b>NON VCT WORK</b>					
Non-VCT work	10%	50%	80%	90%	90%
<b>TOTAL</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>
Years in venture capital	20	7	7	13	13
Years involved with VCTs	16	7	7	13	13
Years with current team	16	7	7	13	13

Source: Unicorn Asset Management